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## **IFS Defence and VisionWaves™ sign Partnership Agreement**

IFS Defence and VisionWaves are pleased to announce that IFS Defence customers will be offered VisionWaves Delta as a business component of the IFS Defence software suite under a new Partnership Agreement—supporting the strategy of both organizations to provide class leading functionality to the Aerospace & Defense market. The Delta module adds fully integrated performance management capability to IFS Application™—enabling the linking of enterprise-wide business strategy to the operational and transaction layers in the form of a business cockpit.

Iain Green, Managing Director of IFS Defence said: “including Delta as part of the IFS proposition extends the value of the IFS Aerospace & Defense suite considerably, by enabling our customers to achieve genuine 360 degree business performance visibility anywhere in the world.”

“It is a perfect combination and compliments the functionality of both products” said Harald Kokelkoren, the VisionWaves Director responsible for Aviation and Defense —“the capability now offered is certainly groundbreaking and we look forward to the journey with IFS Defence and in helping to deliver the Delta capability to their customers. To have achieved this integration so quickly is testament to the agility of both products and the skill of the respective teams.”

The solution provides seamless connection of all IFS business components to the Delta Business Cockpit, providing executives and managers with a flexible and personally orchestrated view of business performance—delivering unique capabilities when compared with other ‘scorecard’ or Business Performance Management/Business Process Analysis solutions. Delta offers a dynamic and coherent business model, including: value chains, process models, organization charts and projects; as the context for managing performance, finance, compliance and risk. Web enabled, the integration has full BI capability on board to deliver quick and powerful results to leverage information to support initiatives such as Performance Based Logistics (PBL).

### **About IFS**

IFS Defence provides component-based business and project-based support solutions into MODs & DoDs; and into industry for Contractor Logistics Support (CLS), PBL and Fleet Operator programs. It also provides specific packaged solutions for Maintenance Repair and Overhaul (MRO), Asset & Fleet Management, Supply Chain Management and Product Lifecycle Management. Present in 52 countries, is independently recognized as the global leader in Aerospace & Defense for maintenance and logistics solutions—with a customer base of the world’s leading Defense companies including: Lockheed Martin, BAE Systems, GE, General Dynamics and SAAB.

### **About VisionWaves**

Founded in 2000 VisionWaves has defined "The New Standard for Management" by delivering the world's first integrated management platform. The holistic approach is the essence of its power. VisionWaves Delta is the anchor of your business and provides a robust overview. The management solutions 'in a box' encompass the VisionWaves Delta Methodology, Delta software and the Competence Center solution—delivering excellence to the Aviation and Defense, Healthcare, Civil Government and Finance business sectors. For further information [www.visionwaves.com](http://www.visionwaves.com).

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